

# Romark Logistics gets transparent solutions from **RAYMOND**

For Romark Logistics, a pioneer in third-party warehousing and distribution, a crystal clear understanding of truck usage is essential to the success of their operations. And when they wanted to better understand their lift truck utilization and cost tracking process, Romark came to the materials handling experts at Raymond and our 100% authorized sales and service center network.

Driven to reduce costs and improve operational efficiencies, Romark chose *iWarehouse*™ from Raymond, the industry's leading fleet optimization system. With *iWarehouse*, they were able to immediately identify impacts, remotely detect truck issues, analyze truck usage, configure operator driving parameters and much more...all from their desktop.

The result: **automated fleet maintenance tracking, reduced truck impacts and product damage, increased uptime and optimized equipment utilization.** Better, smarter and faster. That's how Raymond goes above and beyond.



*"iWarehouse exceeds the capabilities of anything else available."*

**Ryan T. Ziegler**  
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